



WPA/UWIG/NWPPA Utility Workshop  
Portland, OR

Overview of Rural Utilities Service  
Electric Loan Program

Georg Shultz  
Electric Staff Division  
(202)720-1920  
[gshultz@rus.usda.gov](mailto:gshultz@rus.usda.gov)

# Rural Development Mission Area

- Rural Utilities Service

  - Electric Program

  - Telecommunications

  - Water and Environmental

- Rural Business and Cooperative Service

- Rural Housing Service

# Rural Utilities Service

- Electric Program
  - majority note holder for 750 electric systems
  - have approved \$57 billion to support investment in rural electric infrastructure
  - serve more than 90 percent of the nations counties identified as having persistent poverty or out-migration
  - do not loan to individuals, preference given to non-profit entities
  - can make loans for on or off-grid renewables

# Electric Program Organization

- **Electric Program - Assistant Administrator**
  - **Blaine D. Stockton (202)720-9545**
- **Northern Regional Division**
  - **Director: Sally Price (202) 720-1420**
  - **Field Rep: (WA, ID, MT, OR)**  
**Dan Bowers (208) 853-2796**
- **Southern Regional Division**
- **Power Supply Division**
  - **Director: Victor Vu (202) 720-6436**
- **Electric Staff Division**

# Electric Loan Program

- FY 2001 Loan Offerings and Budget Authority - \$2.6 Billion
- **Hardship Rate - 5.000%**
  - \$122 Million
- **Municipal Rate - 5.125%**
  - \$295 Million
- **Guaranteed (FFB, CFC, CoBank) - 5.570%**
  - \$1,700 Million
- **Treasury Rate Program (New) - 5.530%**
  - \$500 Million

# Renewable Loans

- **Basin Electric Power Cooperative**
  - **3 Nordex N60 (1300 kW) turbines**  
**Chamberlain, SD**
- **Navajo Tribal Utility Authority**
  - **400 Kyocera off-grid residential (700 Watt) PV installations**
- **Other Wind and Biomass projects currently under review**

# Key Issues

- Current Regulations
  - 7 CFR 1710 General and Pre-Loan Policies and Procedures Common to Insured and Guaranteed Electric Loans
  - 1710 Subpart H, DSM and Renewables may be rescinded
  - RE Act Section 12 Principle Deferments
  - <http://www.usda.gov/rus/electric>
- Act Beneficiary Requirement

# Key Issues Continued

- **Project/Loan Decision Analysis**
  - **detailed general description**
    - principle parties (owner, developer, manufacturer)
    - technical/admin. detail (size, location, interconnection, permitting)
    - revenue sources
- **Feasibility and Security**
- **Safety and Reliability**
  - **DG interconnection standards**

# Expectations for the Future

- Budget Stability
- Administration Priorities
  - appointments yet to be filled
- Demand for Financing
  - RUS “market” for funds
  - It’s up to you!

Thank You